

## Translation of Announcement No. 16 – 2016 to Nasdaq Copenhagen



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### **Brødrene A & O Johansen A/S acquires online company Greenline A/S**

Today, Brødrene A & O Johansen A/S has signed an agreement to acquire all shares in the online company Greenline A/S, business registration number 29632820, which is a leading online supplier of electrical equipment and components in Denmark.

Greenline A/S continues as an independent subsidiary of the Brødrene A & O Johansen Group with focus on the sale of electrical equipment and components to private individuals and minor commercial customers.

Together, Billig VVS ApS and Greenline A/S will strengthen the Brødrene A & O Johansen Group's focus on providing electrical equipment and components to the private market.

Mr Niels Behrsin Hansen, who is the ultimate owner and founder of Greenline A/S, continues as Managing Director of Greenline A/S. Lawyer Lars Stuckert becomes Chairman of the Board of Directors of Greenline A/S and, in addition, Mr Henrik T. Krabbe (CFO of Brødrene A & O Johansen) and Mr Jens Johansen join the company's Board of Directors.

With the synergies already existing between Greenline A/S, Billig VVS ApS and Brødrene A & O Johansen A/S with regard to product ranges, stocks and logistics, there is potential for developing the Group over the coming years.

In 2015, Greenline A/S had a gross profit of DKK 13.0 million and a profit before tax of DKK 4.9 million. The purchase price consists of (a) a payment of DKK 60 million, (b) a subsequent adjustment of the purchase price of presumably DKK 2-3 million as compensation for dividend distribution for the financial year 2016, and (c) two variable payments which are dependent on the company's future earnings (earn-out payments). The variable payments may, if the set goals are reached, result in a further payment of up to DKK 26.5 million. The variable payments relate to the financial years 2016-2020.

Today, DKK 12 million of the cash purchase price totalling DKK 60 million was paid after the signing of the share transfer agreement. The remaining DKK 48 million is expected to be paid in November 2017. The subsequent adjustment of the purchase price in the form of compensation for dividend distribution will be paid after the approval of Greenline's financial statements for the financial year 2016. The variable payments of a maximum of DKK 26.5 million will become payable in the period from November 2017 and up until 2021 provided that the set goals are reached.

The acquisition of Greenline A/S, which is effective as of 1 October 2016, will have no significant impact on profit before tax for 2016. The Group's profit before tax for 2016 is therefore still expected to be in the range of DKK 130-140 million as previously announced.

Kind regards  
BRØDRENE A & O JOHANSEN A/S

Niels A. Johansen  
CEO

Henrik T. Krabbe  
CFO