



Translation of Announcement No. 6/2015 to Nasdaq Copenhagen

23 June 2015

Brødrene A & O Johansen A/S acquires online company Billig VVS ApS

Today, Brødrene A & O Johansen A/S has signed an agreement to acquire the online business Billig VVS ApS, which is Denmark's leading online supplier of plumbing, heating and sanitary ware products and among the leading online providers of the same products in Sweden and Norway. The acquisition is subject to the approval of the Danish competition authorities. Billig VVS ApS continues as an independent subsidiary of the Group focusing on sales to private individuals and minor commercial customers.

AO's main focus is still on the professional market, where it is AO's vision to be the trademen's preferred supplier of technical installation materials to the market for repairs, renovations and maintenance and one of the preferred suppliers to the market for new building projects.

Mr Peter Krøjgaard, present Commercial Manager of Billig VVS ApS, takes up the position of Managing Director in connection with the closing of the deal. Mr Preben Damgaard Nielsen will become Chairman of the Board of Directors of Billig VVS ApS. In addition, Mr Jesper Bunde-Pedersen, present Managing Director of Billig VVS ApS, will join the Board of Directors together with Mr Niels A. Johansen (CEO of AO), Mr Henrik T. Krabbe (CFO of AO), and Mr Jens Johansen.

With the synergies already existing between Billig VVS ApS and AO with regard to product ranges, warehouse/logistics and AO's existing business, including AO.dk, there is potential for developing both companies significantly over the coming years.

In 2014, Billig VVS ApS's revenue amounted to DKK 203.1 million and its profit before tax totalled DKK 16.7 million. The transaction is based on an enterprise value of DKK 240 million. Of the purchase price the payment of DKK 40 million will depend on the acquired Billig VVS ApS's actual results for 2015. The purchase price will be paid in cash, and it will be financed by existing cash and credit facilities.

The acquisition of Billig VVS ApS will be effective on 1 July 2015, and it is expected to have a positive effect on the Group's profit before tax for 2015. AO's pretax profit for 2015 is therefore adjusted upwards to approximately DKK 115 million, against the previous expectation of approximately DKK 100 million.

Med venlig hilsen

BRØDRENE A & O JOHANSEN A/S

A handwritten signature in black ink, appearing to read 'Niels A. Johansen'.

Niels A. Johansen
Chief Executive Officer

A handwritten signature in black ink, appearing to read 'Henrik T. Krabbe'.

Henrik T. Krabbe
Chief Financial Officer